

The study examined the influence of rewards (payment, promotion, recognition and benefits) on employee work motivation. Subjects for the study consisted of one hundred and sixty seven employees of commercial banks of Kohat, Pakistan. Data for the study were gathered through the administration of questionnaire. The data collected was subjected to appropriate statistical analysis using "Pearson Product Moment Correlation Coefficient and Analysis of Variance", all the findings were tested at 0.01 level of significance.

The results obtained from the analysis showed that there existed strong relationship between rewards and employee motivation in commercial banks of Pakistan. The results also indicated that women experienced lower levels of motivation based on rewards they received .On the basis of these findings implications of the findings for future study were highlighted.